



EKICORP

Integrated procurement
partner supporting
volume hospitality
projects across the UK
and the Americas

www.ekicorp.com



Reducing supplier complexity and delivery risk in hotel rollouts



Why EKICORP?

We are structured to support hotel openings, refurbishments and multi-site rollouts through consolidated FF&E and OS&E – sourcing aligned with procurement frameworks

Consolidated supply model

Supplier base reduced to 1–3 interfaces leveraging our single-source framework

Global production network

250+ vetted manufacturing partners enabling scalable volume supply

Structured pricing

Delivering predictable CapEx across rollout, with our project-based pricing budget tiers and schedules

Production monitoring

Significant reduction in rework and defects risk from manufacturing partners

Specification support

Collaboration with operators, procurement firms and architects

Our focus



Volume hospitality projects

Midscale and upscale hotel brands, franchised developments and multi-site refurbishments requiring structured, repeatable supply models



Boutique projects

Independent and lifestyle hotels requiring bespoke finishes and design-led packages



**Brand experience
includes
project-based
delivery for...**

Experienced partners

With over a decade of experience across the Americas and the Caribbean, EKICORP has delivered projects covering more than 4,000 rooms



Brands we represent



Our products

Select from our own product lines or our Global suppliers



Furniture, Fixings & Equipment

Guestroom casegoods, upholstery, seating, tables, headboards, lighting, mirrors, artwork, rugs and outdoor furniture — structured for scalable production and multi-site roll

Operating Supplies & Equipment

Pre-opening packages and replacement programmes including linen, towels, guest accessories, crockery, cutlery, glassware and back-of-house essentials





Project structure and delivery

1. Specification review and budget alignment
2. Sample development and approval
3. Production planning and quality monitoring
4. Consolidated freight coordination
5. Delivery scheduling and site coordination
6. After-Sales support

Commercial model

EKICORP operates on a transparent mark-up basis, consolidating sourcing, production, and logistics under a single commercial structure aligned to project budgets.

Delivery accountability

Contracting structure

EKICORP holds direct contracts with manufacturing partners, providing a single point of accountability.

Logistics responsibility

EKICORP manages end-to-end logistics coordination, assuming responsibility for delivery execution through to site. We own logistics risks.

Project Portfolio

PROJECTS

Fairfield
BY MARRIOTT

**FAIRFIELD
BY MARRIOTT**



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PROJECTS

HOLIDAY INN BY IHG





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PROJECTS

**INSIDE
BY MELIA**

PROJECTS

WYNDHAM GRAND AIRPORT





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WYNDHAM GRAND AIRPORT

PROJECTS

PROJECTS

IBEROSTAR

HOLIDAY INN

PROJECTS



EKICORP

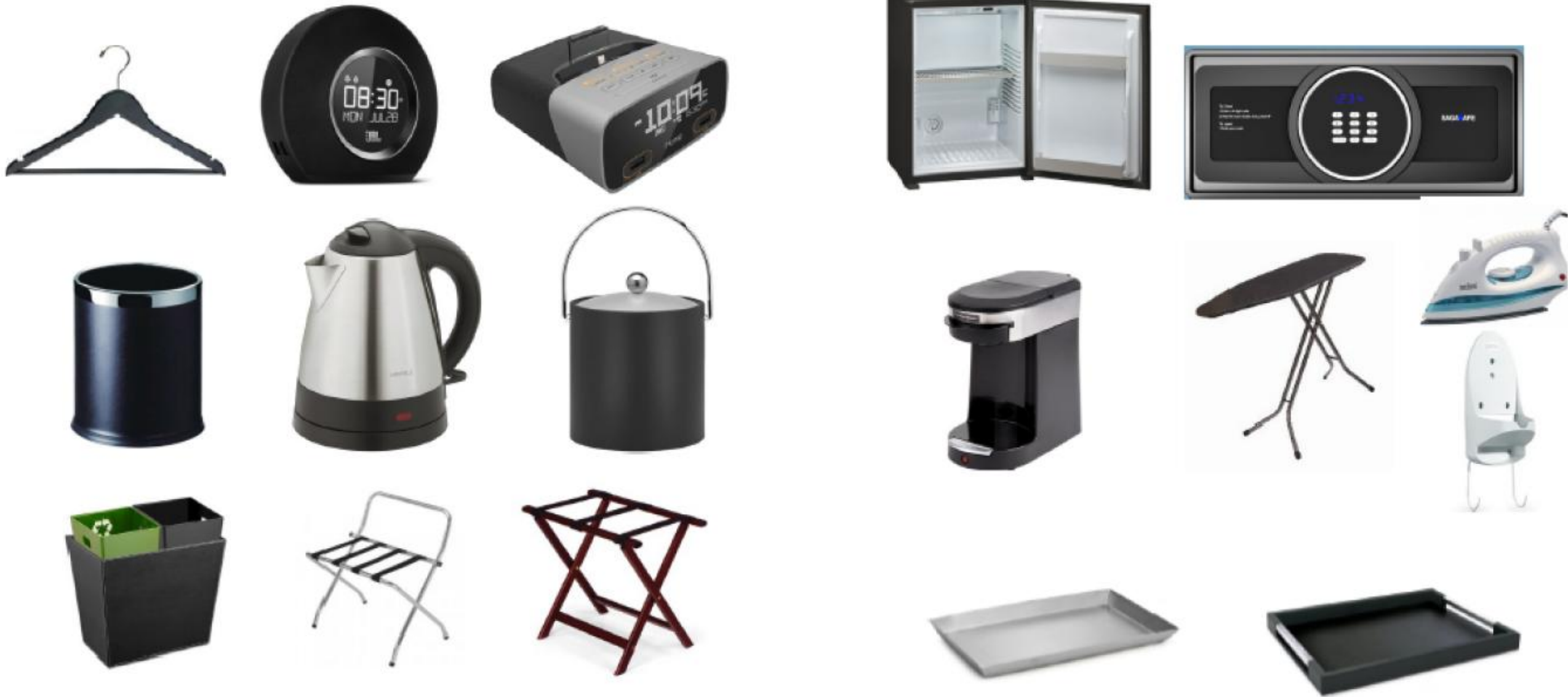


Main product lines

Guestrooms



Guestrooms



Contract- grade seating



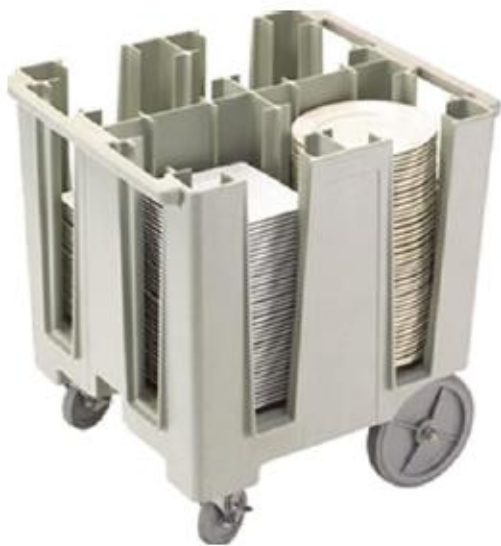
Bathrooms



Conference rooms



Kitchen & Restaurant



Kitchen & Restaurant



Bar area



Lighting



Outdoors



Public areas



Housekeeping



For supplier onboarding, project discussions or capability reviews, contact:



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